# Work-based learning making the difference



Encouraging and empowering diverse groups to work through barriers, identify solutions and take responsibility for their own development.



#### Who we are



Jane Lewes is a dynamic development professional with a track record in motivating individuals and groups to achieve their learning goals. Jane uses participative methods to encourage

and empower diverse groups to work through barriers, identify solutions and take responsibility for their own development. Jane has particular strengths in engaging with non-traditional learners in the workplace.

Jane's personal philosophy is learning is more effective when it is fun.

Jane's recent clients include The Metropolitan Police, London Boroughs of Islington and Hackney, Islington Housing Services, Eurocontrol Maastricht and Brussels, Stockholm City Council and Birmingham City Council. Her recent publications include Coaching and Mentoring in the Workplace: a practical toolkit for managers, Dialogi: Question your way to great results, Measuring the Effectiveness of Mentoring programmes, with Eileen Murphy, Sage Handbook of Mentoring.



Eileen Murphy is a qualified trainer, teacher and coach Her warm and engaging style of facilitation is widely recognised in the public, education and not-for-profit sectors. Eileen's

extensive knowledge and understanding of leadership, outcomes, evaluation and organisational development ensure that she is in high demand from a wide range of clients within and beyond Wales.

Eileen's recent clients include BBC Children in Need, Lloyds Bank Foundation, Welsh Joint Education Committee, Stockholm City Council, South Wales Police and Crime Commissioner and Birmingham City Council.

Eileen is a qualified MBTI practitioner.

Her recent publications include *Measuring* the Effectiveness of Mentoring programmes, with Jane Lewes, Sage Handbook of Mentoring.



#### What we do

Jane and Eileen offer a comprehensive portfolio of Learning and Development programmes

#### Personal and Professional Development for Leaders

- Customised Coach/Mentoring Programmes
- Managing for excellent performance
- Communication to leverage influence
- Confronting conflict with confidence
- Making meetings work
- Courage to delegate
- Managing multiple priorities
- Developing Cultural Competence

## Capacity Building for the Not-for-profit Sector

- Governance
- Design and delivery of excellent services
- Measuring and evaluating outcomes
- The key to productive partnerships

## Programmes to Deliver Organisations' ROI

- Coaching and mentoring in the workplace
- Practical facilitation skills
- Learning to Lead
- High performance teams
- Facilitating change
- Management Development Centres customised for your organisation

#### How we do it

- Participants work with real issues
- Our methods are highly participative and interactive
- There is a good balance between theory and practical application in the workplace
- Participants work in small groups and pairs to apply and review techniques
- Learning is supported by comprehensive and practical toolkits customised as required.



## What our clients say

"The course was delivered by an enthusiastic and inspiring trainer who ensured that the individual needs of the participants were met!"

"The really good thing is that I learnt stuff that I can actually use!"

> "The course was very insightful and provided many tools that will be useful for me in my work"



"A really engaging trainer. The course had good content, gave me lots to think about and tools to use in the workplace"

"The trainer provided a **well**structured programme with a commendable balance between theory and practical exercises"

"This was one of the best courses I have ever attended"

"The course was interesting, invigorating, relevant and stimulating, delivered by an inspirational professional"

"The trainer was competent, articulate, thoughtful, considerate and enthusiastic"

"The Learning to Lead programme - the best training I've ever attended. I have learnt so much, learnt valuable lessons and tangible tools to use in real life"

#### Like to know more?

Eileen

0044 7855 651817

**Jane** 

eileenmurphyconsultancy@btinternet.com janelewes@thelearningconsultancy.co.uk 0044 1558 685595 | 0044 7860 786681 www.dialogi.co.uk